



November 2009 Newsletter

Tapping Into Professional Retirees to Reduce Overhead

When one considers the shifting demographics in our workforce and professionals wanting to work longer but with more flexibility... Part-Time Pros is the right idea at the right time. Since launching this business, our business has truly evolved from recruiting not just degreed moms but to also working with independent contractors and many retired professionals. The retiring boomers want to continue to work, they just want flexibility. One of our candidates is a retired CFO from a major healthcare organization. When he retired in 2005 he played a ton of golf and travelled the world with his wife. When he heard about Part-Time Pros he said "this is the answer to my prayers." He wanted more and wanted to continue to work on a part-time basis to give his life some "purpose and direction again". In a recent survey of boomers performed by AARP, 80% said they wanted to work past 65 not only to supplement income but also because of a "Desire to stay mentally active".

In addition, American businesses are faced with a mass retirement of workers over the coming decades without the padding of a big generation to fill their shoes. The number of workers age 45-64 is going to jump 52% by 2010. But the number of workers ages 35-44- those in prime positions to replace the books – will drop 10% according to the Bureau of Labor Statistics. Demand is expected to far exceed the U.S. labor force as boomers retire. At Part-Time Pros we are trying to be ahead of this trend and are currently working with several local employers to help them phase employees into retirement and yet transfer their knowledge to the next generation of professionals. In addition, we are always recruiting professionals who are at the cusp of retirement or in retirement. So, if you or someone you know is looking to continue to work part-time in their retirement please send them to www.parttimepros.net to complete an application. Thank you for your continued support of Part-Time Pros!

Have a blessed Thanksgiving Holiday.

Sincerely,

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